

# Financial Eligibility Advanced Scenarios

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PSCH Inc.  
142-02 20th Ave.  
Flushing, NY 11351

# Pre Test

1. It isn't necessary for self Pay or Non rec to be loaded in an FE. True False
2. It's OK to carve out Managed Medicaid Companies depending on the patient's coverage and clinic setting. True False
3. ePaces verification is enough for a comprehensive eligibility. True False
4. SEDs can easily be determined by verifying on ePaces. True False
5. We will get paid at all times as long as there is active coverage. True False

# Agenda

- Importance of Self Pay and Non Recoverable
- When to mark “Eligibility Verified”
- Carve Out Recipient:
  - SSI
  - Article 32
  - SED clients
  - Program Settings
- Quirky Eligibilities:
  - Restricted Patients
  - Family Health Plus
  - Deductibles only coverage
- The World of Medicare
  - Alphabet Soup: Part A, B, D & suffixes
  - Managed Medicare
  - Medicare Supplemental
  - Get Acquainted with Connex
- Insurance Changes
- Questions

# My Notes

# Importance of Self Pay and Non Recoverable

- Self Pay is necessary when there is a lapse in coverage and we need to charge the patient services.
  - Example: Medicaid recertification or change of jobs.

# Importance of Self Pay and Non Recoverable cont'd

- Non Recoverable are for payments or services that cannot be charged to the patient for a write off.

# Set up with and without Self-Pay & Non-Rec

		Correct Set up		Incorrect Set up	
	Remittance or EOB reads	Non Rec & Self Pay in FE	No Self Pay in FE	No Non Rec in FE	
Charge:	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
Insurance Payment:	\$60.00	(\$60.00)	(\$60.00)	(\$60.00)	(\$60.00)
Patient's Copay:	\$25.00	(\$25.00)	0	0	(\$25.00)
Contractual Write Off (Transfer):	\$15.00	(\$15.00)	(\$15.00)	(\$15.00)	0
Left Over		\$0.00		<b>\$25.00</b>	<b>\$15.00</b>
			<b>Claim won't go anywhere without reconciliation</b>		
					

# Eligibility Marked Verified If:

- You've verified insurance coverage with website or customer service representative (specifically, that your services are covered under that company)
- Non – Recoverable (Always YES)
- Self Pay after sliding Scale Fee information is loaded (if self pay only)
- Self Pay if accompanied by any other guarantor



# Carve out Recipients

- SSI: Those who are receiving social security disability payments whose Mental Health Services are Carved out from Managed Medicaid companies.
- Article 32: All OASAS services are carved out of the Managed Medicaid companies.
- SED clients: Medicaid allows clinics to bypass Managed Medicaid companies and bill services directly to Medicaid.
- Program Settings: various programs do not require services to be billed to other payers other than Medicaid.

# SSI (Mental Health Carve Out)

## ... Eligibility Response Details

**Client Information:**

Client ID:		Client Name:	
Gender:	M	SSN:	
Date of Birth:	9/21/1972	Address 1:	
Anniversary Date:	5/1/2013	Address 2:	
Recertification:	December	City, State Zip:	
County:	NYC	Office:	039
Date of Service:	5/1/2013	Plan Date:	5/1/2013

**Medicaid Eligibility Information:**

**MA Eligible**

Co-pay Remaining: \$192.00

**Covered Services**

Code	Description
AG	Skilled Nursing Care
AL	Vision (Optometry)
MH	Mental Health
UC	Urgent Care
1	Medical Care
35	Dental Care
4	Diagnostic X-Ray
47	Hospital
48	Hospital - Inpatient
5	Diagnostic Lab
50	Hospital - Outpatient
86	Emergency Services
88	Pharmacy
98	Professional (Physician) Visit - Office

**Standard Co-pay**

Service Type	Co-pay
Clinic	\$3.00
X-Ray	\$1.00
Lab	\$0.50
Inpatient	\$25.00
OTC	\$0.50
Brand Drug	\$3.00
Generic	\$1.00



Close

# SSI (MH Carve Out) cont'd

- Only affects Managed Medicaid Plans
- **CANNOT** carve out Commercial or Medicare plans in Clinic Settings
- FE set up and order:
  - Managed Medicaid Plan with Non-Contract Carve Out Benefit Plan
  - Medicaid
  - Self
  - Non-Rec

# Article 32 (OASAS/ARS)

- Only affects Managed Medicaid Plans
- **CANNOT** carve out Commercial or Medicare plans in Clinic Settings
- FE set up and order:
  - Managed Medicaid Plan with Non-Contract Carve Out Benefit Plan
  - Medicaid
  - Self
  - Non-Rec

# Severely Emotionally Disturbed (SED)

- Based Clinical determination
- We cannot tell SED clients from ePaces eligibility
- Medicaid allows us to carve out Managed Medicaid plans and send bills directly to Medicaid.
- Medicaid does not know an SED client unless we “tell them”.

# SED cont'd

- SED guarantor (555) – this is how we “tell” Medicaid.
- Requires Special FE set up
- Upon acknowledgement of clinical staff:
  - Carve Out Managed Medicaid Plan
  - Forward Terminate Medicaid (161) plan either 15<sup>th</sup> or end of month.
  - Add 555 guarantor effective 1 day after termination date
  - Reset order to
    - Managed Medicaid Plan (Non Contract Carve Out Benefit Plan)
    - Medicaid Guarantor (Terminate 4/15/14)
    - SED guarantor (Effective 4/16/14)
    - Self Pay
    - Non-Rec

# Program Settings

- Some programs allow for carve out from billing to: Commercial, Managed Medicaid, Managed Medicare, and Medicare plans.
- For these programs, we still must list the coverage, but add the benefit Plan Non-Contract Carve out.

# Program Settings cont'd

<u>Programs</u>	<u>Medicare</u>	<u>Commercial (Third Party)</u>	<u>Managed Medicare</u>	<u>Managed Medicaid</u>
ACT				
Article 16 OPWDD Clinics				
Article 31 OMH Clinics				Depending on the coverage
Article 32 OASAS Clinics				Depending on the coverage
Community Hab	X	X	X	X
Community Residence	X	X	X	X
Day Hab	X	X	X	X
HCBS	X	X	X	X
Health Home	X	X	X	X
Hourly Respite	X	X	X	X
ICF	X	X	X	X
IPRT	X	X	X	X
IRA	X	X	X	X
MEDS programs (Risperdal, Invega, Abilify)	Pharmacy directly bills	Pharmacy directly bills	Pharmacy directly bills	Pharmacy directly bills
Metrocards	X	X	X	X
MSC	X	X	X	X
Partial Hospitalization				Depending on the coverage
PROS	Psychiatric Component only	Psychiatric Component only	Psychiatric Component only	Psychiatric Component only

X = PAYER IS CARVED OUT



# Quirky Eligibility: Restricted Coverage

- Patients coverage can be restricted in one of 2 ways:
  1. Restricted to only have certain services
  2. Restricted to only receive services from one provider

# Quirky Eligibility: Restricted cont'd

- Restricted Services:

## Eligibility Response Details

### Medicaid Eligibility Information:

#### ELIGIBLE ONLY FAMILY PLANNING SERVICES

1 - Medical Care  
30 - Health Benefit Plan Coverage  
82 - Family Planning

Date of Service: 02/01/2013

Co-pay Remaining:

Plan Date: 02/01/2013

Client's Medicaid coverage is restricted to receive only the services listed under Medicaid Eligibility services. In this example, the client can only receive Family Planning and Medical services.

### Client Information:

Client ID:

Client Name:

Gender: F

SSN:

Date of Birth: 9/1/1993

Address 1:

Anniversary Date: 02/01/2013

Address 2:

Recertification: December

City, State , Zip: RONKONKOMA ,NY 11779

County: Suffolk

Office

# Quirky eligibility: Restricted cont'd

- Restricted to provider

**Client Information:**

Client ID:	Client Name:
Gender: M	SSN:
Date of Birth:	Address 1:
Anniversary Date: 07/01/2012	Address 2:
Recertification: July	City, State, Zip:
County: Suffolk	Office:

**Medicaid Managed Care**

Plan Name:	UNITED HEALTHCARE OF NY INC
Address:	77 WATER STREET 14TH NEW YORK, NY 100054407
Phone:	212-898-8400
Plan Code:	NC

**Medicaid Restricted Recipient**

Restriction Code	Provider
48 - Hospital - Inpatient	1508845322 - HUNTINGTON HOSPITAL
50 - Hospital - Outpatient	1578503588 - HUNTINGTON HOSP DOLAN FHC
88 - Pharmacy	1447354204 - CVS ALBANY LLC

Client is restricted to receive services only from the providers listed here. Providers outside of the below listed accepted providers will receive a denial for services the client renders if special precautionary measures are not done for claiming services. Please consult Patient Fees Supervisor to ensure precautionary measures are met prior to rendering any service.

# Quirky Eligibility: Family Health Plus

- Appears as if active Medicaid, but the services are covered under a Non-Medicaid Product

## • Eligibility Response Details

**Client Information:**

Client ID:		Client Name:	
Gender:	M	SSN:	
Date of Birth:		Address 1:	
Anniversary Date:	11/1/2013	Address 2:	
Recertification:	December	City, State Zip:	CENTERPORT, NY 11721
County:	Suffolk	Office:	
Date of Service:	4/3/2014	Plan Date:	4/1/2014

**Medicaid Eligibility Information:**

**Family Health Plus**

Co-pay Remaining: \$200.00

**Covered Services**

Code	Description
82	Family Planning

**Standard Co-pay**

Service Type	Co-pay
Clinic	\$3.00
X-Ray	\$1.00
Lab	\$0.50
Inpatient	\$25.00
OTC	\$0.50
Brand Drug	\$3.00
Generic	\$1.00

**Medicaid Managed Care**

Plan name: NYS CATHOLIC HEALTH PLAN INC  
Address: 95-25 QUEENS BLVD  
REGO PARK, NY 113744511  
Phone: (800) 749-0820  
Plan Code: SP

# Quirky Eligibilities: Deductibles and Coinsurances Only

- Appears as Active Medicaid coverage, but Medicaid will only honor Coinsurance and

## Eligibility Response Details

### Client Information:

Client ID:		Client Name:	
Gender:	F	SSN:	
Date of Birth:		Address 1:	
Anniversary Date:	3/1/2013	Address 2:	
Recertification:	September	City, State Zip:	
County:	Suffolk	Office:	
Date of Service:	7/11/2013	Plan Date:	7/1/2013

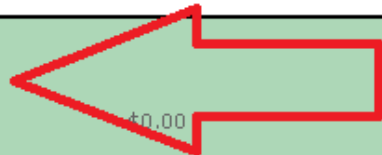
### Medicaid Eligibility Information:

#### Medicare Coinsurance Deductible Only

Co-pay Remaining: \$0.00

#### Covered Services

Code	Description
AL	Vision (Optometry)



# The World of Medicare

- Medicare Part A: covers Inpatient Hospital
- Medicare Part B: covers Office and clinics
- Medicare Part C: Medicare Advantage Plan
- Medicare Part D: covers Prescription

# The World Of Medicare cont'd

- Managed Medicare: Takes the place of Medicare Part B billing. Clinic services will go to this payer **instead** of traditional Medicare part B
- Medicare Supplemental: This coverage is addition to Medicare. In Part A, it may help with some part of the Medicare deductible. In Part B, it may lower the patient's coinsurance. In Part D, it may lower the copay for a prescription

# The World of Medicare cont'd

- Get acquainted with Connex:
  - <https://connex.ngsmedicare.com>
- (See Latoya separately if you need access)
- Helps Determine the following:
    - Patient met Deductible
    - Part A and B effective date
    - Medicare Advantage Plan
    - Supplemental Coverage
    - Crossover coverage



# Insurance Changes

- In all cases of Insurance Changes, please alert the AR billing team.
- Please do not switch orders, terminate coverage, or retroactively enroll a coverage **without** the consult of an AR team member.
- This ensures that all the claims will go out according to the changes you make.

# Post Test

1. It's OK to carve out Managed Medicaid Companies depending on the patient's coverage and clinic setting. True False
2. We will get paid at all times as long as there is active coverage. True False
3. It isn't necessary for self Pay or Non rec to be loaded in an FE. True False
4. SEDs can easily be determined by verifying on ePaces. True False
5. ePaces verification is enough for a comprehensive eligibility. True False

# Questions?

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